

Responsible investment 2018 GOVERNMENT PENSION FUND GLOBAL

Yngve Slyngstad Chief Executive Officer, Norges Bank Investment Management



Management objectives

OBJECTIVE

High long-term return

SUBJECT TO

- Moderate risk
- Responsible investment
- Efficient organisation
- Full transparency

Responsible investment

Establishing principles

Standards

Expectations

Research

Exercising ownership

Voting

Dialogue

Disclosure

Investing sustainably

Risk assessments

Investments

Divestments



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EXERCISING OWNERSHIP

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INVESTING SUSTAINABLY

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Principles for responsible investment

Taking international standards as our starting point

Common standards apply across markets and raise the bar for all companies

Contributing to the further development of standards

We draw on our experience as an investor in around 9,000 companies in 70 markets

Setting our own priorities

Our expectations and positions provide clarity and predictability in our ownership

Development of international standards

Participated in 13 public consultations in 2018

Shares with unequal voting rights

Singapore and Hong Kong stock exchanges, MSCI-index

National corporate governance codes

United Kingdom, Japan, Germany, Sweden, Australia

Sound voting systems

US Securities and Exchange Commission, European Commission

Standards for corporate disclosure

European Commission, London Metal Exchange, CDP (Carbon Disclosure Project)

Our expectations and positions

Seven expectation documents and six position papers

Environmental







Social









Our expectations and positions

Seven expectation documents and six position papers

Environmental

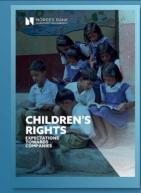
















Governance

IDUSTRY EXPERTISE ON POSITION PAPER

- The board are all policities have a thorough understooding of the industry in when the company promotes. A regards of incorporated board promotes should have be described in factors and all promotes.
- The board should true suit deal initially separate to man hars at agent with replaced that of more size or and an of the independent markets deal the executed in the industry.

TIME COMMITMENT OF BOARD MEMBERS

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- Lite is and in accountable in chardeships in the time commitment of in countries. The board should the time of ordered benefit and property to be time of ordered benefit on the state of the countries of the countries of the state of the st

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CHAIRPERSON AND CEO

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Our expectations and positions

New publications in 2018



Governance





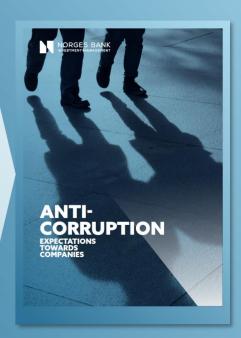
The basis for our expectations

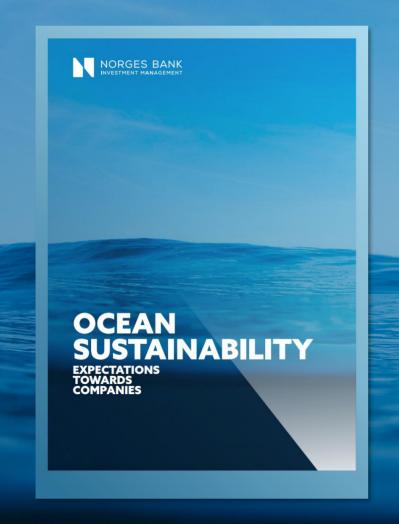
- OECD Guidelines
- G20 / OECD Principles
- UN Global Compact

Companies
should
understand the
broader
environmental
and social
consequences of
their operations

Boards should account for material issues

Companies should integrate anti-corruption measures into their corporate strategy, risk management and reporting

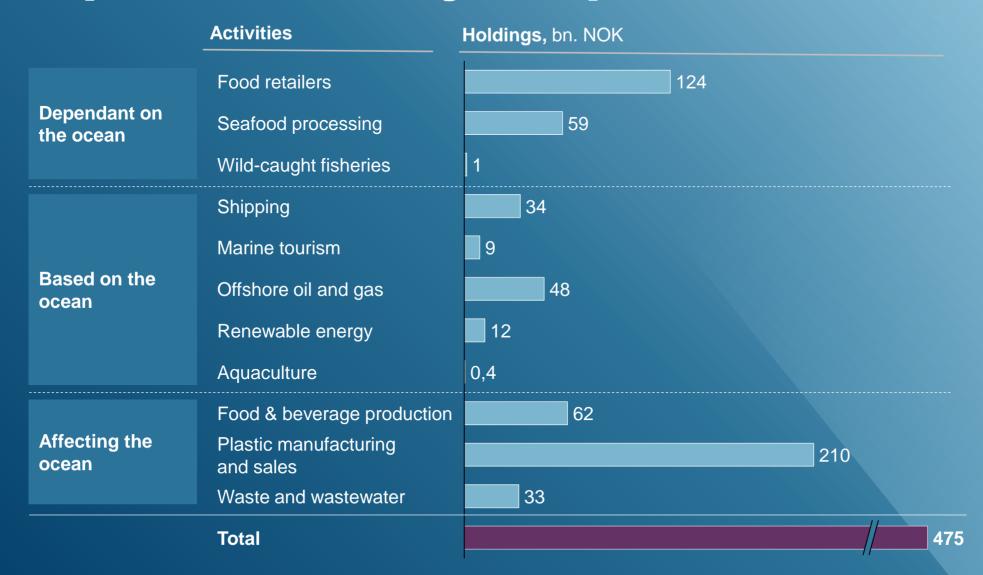




Expectations towards companies on ocean sustainability

Published 5 September 2018

Important to many companies



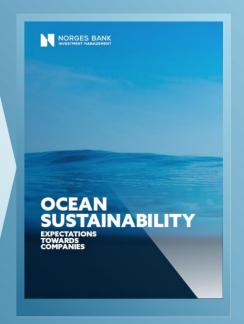
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- OECD
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- G20 / OECD Principles
- UN Global Compact

Companies
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and social
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their operations

Boards should account for material issues

Companies should integrate ocean sustainability intro their corporate strategy, risk management and reporting



Further work on the ocean

Company dialogue

Communicate the expectations to relevant companies

Industry initiative

UN Global Compact Action Platform for Sustainable Ocean Business

Measurement

Assess companies' reporting on sustainable use of the ocean

Aligned with the UN Goals

Long-term value creation



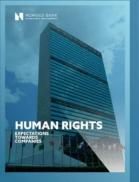
13 CLIMATE ACTION

AFFORDABLE AND CLEAN ENERGY



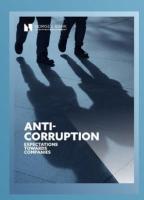














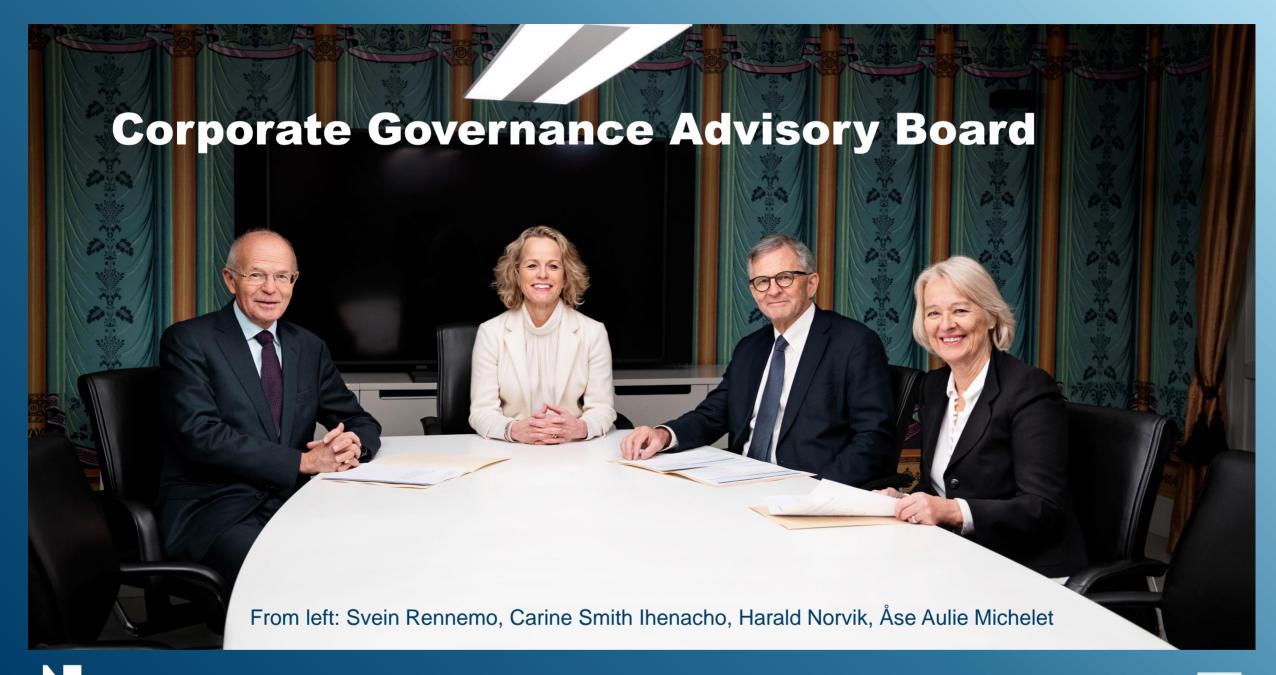






Effective boards ensure good results

- Each year we vote on more than 45,000 board candidates
- The board is responsible for:
 - Setting company strategy
 - Monitoring management performance
 - Providing accountability to shareholders
- Identifying common features that can contribute to effective boards



Our goal is effective boards

Position papers on board effectiveness published 26 October



INDUSTRY EXPERTISE ON THE BOARD

POSITION PAPER

- The board should collectively have a thorough understanding of the industry in which the company
 apprates. A majority of independent board members should have fundamental industry insight.
- 2. The board chould be no cofficient inductor consulter to manifer more removed by independent of the
- 3. The beard should have an effective nomination receive to identity suitable candidates with industry

The board is responsible for guiding company strategy, monitoring management performance and providing accountability to shareholders. Ensuring that the board functions effectively is of fundamental importance shareholders. This pesition paper considers the importance of industry experies for the effective functioning shareholders.

Industry expertise can be understood as specific knowledge that provides in-depth understanding of business drivers. This includes both experience from working in the industry and fundamental industry

As a global investor, we observe different emphasis on industry expertise across companies. Best-practice codes provide limited guidence, except in the financial sector where experience from the financial civisk has led to a figure on financial expertise on the heart which it some markets is reflected in regulation.

ARCHIMENTS FOR THE BOSITION

The board must know the industry to guide company strategy
Each industry has its own drivers of opportunity, ask and profitability. A board with independent members
who have in-depth knowledge of the relevant drivers will in most cases be better qualified to set strategic

Independence must be informed to be effective Monitoring the implementation of company strategy requires objective and independent judgement. With industry experience, independent board members will be in a stronger position to form their own opinions, and to support and challenge management as needed.

Industry expertise can strengthen value creation. A board with strong industry expertise will have a deeper understanding of the business and will therefore be able to devote more attention to company activities that add profitability, reduce risk and promote growth.



TIME COMMITMENT OF **BOARD MEMBERS**

POSITION PAPER

- Board members should devote sufficient time to fulfil their responsibilities effectively. Board members of listed companies should not serve on more than five boards at one time.
- 2. This effective many is consequently for feasible of transactional the bounds would need about the plants of The chargeston is responsible for leading an aspect so the Social work and should devote a significant amount of time to fulfil his or her responsibilities effectively. The chargerson of a leading company should generally not chair the board of another company.
- 3. Roant mainbani should contribute to effective discussions and decision-making by attending all
- The board is accountable to shareholders for the time commitment of its members. The board should disclose all external board assignments, committee roles and employment, so that shareholders can assess the functioning of the board.

DACKROUND

The board is responsible for guiding company shategy, monitoring management performance and providing accountability to shareholders. Ensuring that the board functions effectively is of fundamental importance to shareholders. This position pages considers the network on board members! availability and time. commitment for the overall effectiveness of the board

Serving on too many boards can interfere with board members' performance. Disclosure about board Serving on loor many boards can interfere with board members performance. Disclosure about boar memberships and other significant commitments is a key instrument for improving board nomination Publishing attendance records for individual board members is a way of strengthening contidence in coporate governance.

As a global investor, we observe differences across markets as well as companies. For certain financial institutions in the FLUEFA, board members time commitments are specified in regulation. The UK corporate governance opacities committed against any full-limic accordance discoloration also grant any full-limic accordance discoloration in a FTSE 100 company. Some markets require disclosure of all fundamentalists for beautiful and disclosure of all fundamentalists for beautiful and accordance and

Board work requires a significant time commitment

Board members who are not able to prepare to meetings, or take part in them on a regular basis, cannot contribute effectively to the company. The chairperson must also allocate time to interacting with

The board should have capacity for unexpected events.

The board must ensure that its members have availability to handle unexpected events, such as major inassections or critical challenges. This is perfecularly the case for the chairperson, whose leadership is.



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and to support and challenge management as needed.

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Research on ownership and sustainability

Effective ownership

London Business School

Shareholder approval rights

Boston College

Climate change data

- NYU Stern
- Columbia University

Mining industry data

Columbia University

Exercisingownership





Voting intentions published in 2018

Signalling our expectations and positions

Environmental



 Support for shareholder proposal on methane emissions management

Kinder Morgan Inc, 8 May

Support for shareholder proposal on climate change

Transcanada Corp, 20 April



 Support for water-related shareholder proposal
 Imperial Oil Ltd, 20 April

Governance



Support for remuneration policy

The Weir Group Plc, 13 April



Support for unbundled board electionsBoliden AB, 20 April

3,256 meetings with 1,420 companies

Three categories of company dialogue. Meetings in 2018

Dialogue on strategic topics

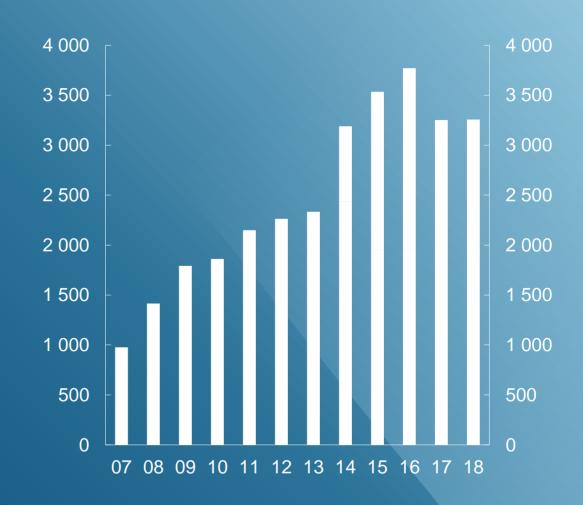
- Sustainability
- Board accountability and effectiveness
- Executive remuneration
- Shareholder rights

Dialogue on incidents

- Corporate actions
- Risk incidents

Dialogue on ethical guidelines

Exercising ownership rights



Strategic topics

Priority topics for company dialogue

| Category | Topics | Meetings | Share of equity portfolio's value |
|---------------|--|----------|-----------------------------------|
| Environmental | Climate change | 272 | 16.3 |
| | Water management | 75 | 4.9 |
| | Other environmental issues | 214 | 12.9 |
| Social | Human rights | 64 | 6.2 |
| | Children's rights | 27 | 2.5 |
| | Tax and transparency | 57 | 5.7 |
| | Anti-corruption | 50 | 6.2 |
| | Other social issues | 217 | 15.0 |
| Governance | Board accountability and effectiveness | 233 | 20.1 |
| | Executive remuneration | 196 | 19.0 |
| | Shareholders' rights | 108 | 8.2 |
| | Other governance issues | 811 | 34.4 |

Following up sustainability issues

1,493 meetings with sustainability and governance on the age

Environmental









- Climate disclosure for banks
- Deforestation and financing
- Deforestation in Brazil

Social





- Supply chains in the automobile industry
- Marketing of breast-milk substitutes



- Tax and transparency at UK banks
- Handling of corruption risk



Following up corporate governance

1,162 meetings with corporate governance on the agenda

Governance



 Discussed board composition with 191 companies



 Discussed board independence with 67 companies



- Discussed executive remuneration with 170 companies
- Public support for new pay policy at The Weir Group



- 40 companies in Sweden have implemented individual vote count
- Dialogue with companies on our position



- Implemented at many companies, following our 2012 and 2013 proposals
- Dialogue on the requirements for use of proxy access

Dialogue as part of active ownership



Target to prevent child labour in the supply chain

- Initiated dialogue in 2018. The company has taken new measures
- We will continue to follow up the plans and measures





Target to prevent oil spills

- Both companies have strengthened their preventive measures, but spills have partly increased
- Will continue to follow up to see if preventive measures will reduce oil spills



Target to prevent environmental damage

- The Executive Board decided in December 2018 to continue the follow-up of the company for another three years
- Progress noted towards our target. We will follow up on the re-opening of the mine



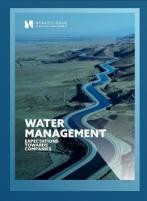


Target to prevent corruption

- Both companies have initiated several measures to prevent and detect corruption
- Good progress against our targets. Will follow up effectiveness of measures

Assessment of sustainability disclosure

Assessment of 2,256 companies



Assessed 598

companies



address their use of the ocean





 Assessed 600 companies

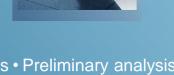
HUMAN RIGHTS

- Assessed 600 companies



Social





ANTI-CORRUPTION





- Preliminary analysis
 Preliminary analysis of 30 companies
 - of 30 companies









Children's rights

Selected companies assessed since 2008

600 companies assessed in 2018

18% of companies contacted in 2017 have improved their reporting on children's rights

Sent letters to 35 companies in 2018

Collaborating with UNICEF on a network of companies in the garment sector



Water management

Selected companies assessed since 2010

- 598 companies assessed in 2018
- 39% of companies contacted in 2017 have improved their reporting on water management
- Sent letters to 30 companies in 2018
- Organised seminar on water risks and the value chain for agricultural goods



Climate change

Selected companies assessed since 2010

1,700 companies assessed in 2018

36% of companies contacted by letter in 2017 now report on climate

Sent letter to 35 companies in 2018

 Initial review of company reporting regarding deforestation and contacted companies with weak reporting

 Took part in a pilot project led by UN Environment (UNEP) to develop methods for investors' disclosure in line with TCFD recommendations



Ocean sustainability

Expectation document in 2018

- Assessed whether 598 companies address their use of the ocean in their public reporting
- Only 16% reported on ocean-related themes
- Joined the UN Global Compact Action Platform for Sustainable Ocean Business, which is developing a framework for how businesses can promote sustainable use of ocean resources



Human rights

Initial analysis since 2017

Initial assessment of 600 companies in 2018

Score improved by 6 percentage points from 2017

60% integrate human rights in strategic planning

40% of selection had no, or only general, policy

■ Take part in the Social & Labour Convergence Project, which in 2018 presented a methodology and tool for assessing working conditions in the apparel sector

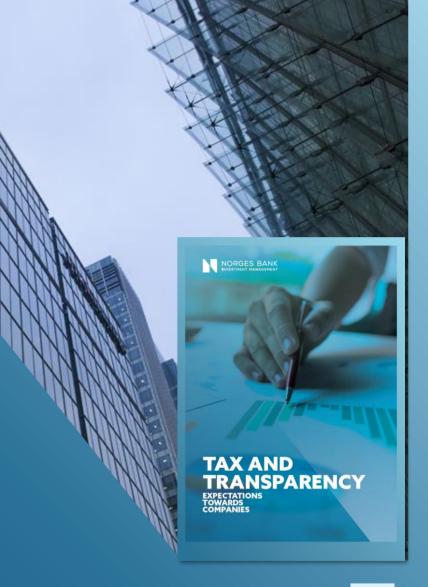


Tax and transparency

Expectation document in 2017

Initial analysis of 30 companies in 2018 to understand how the boards decide their tax management policies

- Generally weak results
- Global standards are being developed
- We launched an initiative on tax policy for companies providing consumer goods and services



Anti-corruption

Expectation document in 2018

Initial analysis of 30 companies in sectors with a high risk of corruption

- Most companies had medium to good results
- Followed up certain companies to improve reporting
- Mapped corruption risk in the pharmaceutical sector and raised the topic with a number of companies



Companies with good results on disclosure

Examples from various sectors in 2018



Childrens' rights

The Coca-Cola Co NIKE Inc Stora Enso OYJ Marks & Spencer Group Plc Anglo American Plc



Human rights

ArcelorMIttal
Thyssenkrupp AG
UPM-Kymnmene Oyj
Stora Enso Oyj
Aperam SA



Water management

Danone SA
Kellogg Co
Gildan Activewear Inc
Enel SpA
Anheuser-Busch InBey SA



Tax and transparency

BHP Billiton Plc Unilever Plc Anglo American Plc Banco Santander SA HSBC Holdings Plc



Climate change

Iberdrola SA SSE Plc Westpac Banking Corp Akzo Nobel NV Tokio Marine Holdings Inc



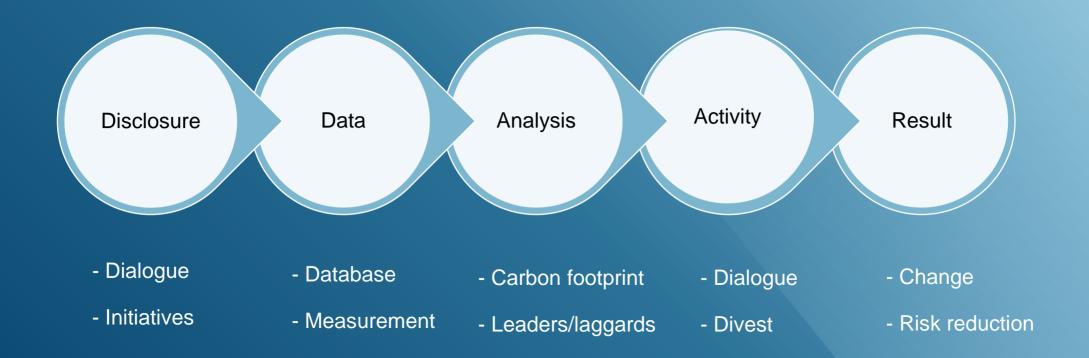
Anti-corruption

BHP Billiton Plc Anglo American Plc Deutsche Telekom AG Novo Nordisk A/S Roche Holding AG

Investing sustainably



From words to numbers



Sustainability assessments

Better data gives better analysis

Country analysis

- Assessment of indicators for corporate governance, environmental and social issues
- Analysed sustainability risks in 515 companies in emerging markets

Sector analysis

- Identifying sectors with very high risk exposure
- In 2018 we carried out sector analysis of 905 companies

Company analysis

- Focus specifically on material holdings and on incidents
- Produced 5 reports on material holdings and 34 briefs on incidents in 2018

Assessment of sustainability

Sector analysis of 905 companeis. Examples

Environmental



- Water related risks in extraction
- Water and waste management in power production



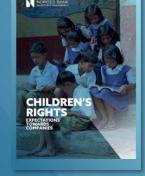
- CO₂ emissions and environmental pollution from maritime transport
- Sustainable fishing



- Deforestation and sustainability certification in agriculture, forestry and fishery sectors
- Transitional risks related to climate change for fuel trading
- CO₂ emission and coal exposure in power production

Social





- HES, labour conditions, child labour and slavery within apparel and retail sector
- HES, labour conditions, child labour and slavery in agriculture, forestry and fishery sectors
- Human rights and how this affects local communities in agriculture, forestry and fishery sectors



- Material challenges related to corporate governance
- Handling of corruption risk



Emissions intensity by sector

Scope 1 and 2

| Sector | Equity portfoluio | Reference index | FTSE All Cap |
|--------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | Tonnes CO ₂ -equivalents | Tonnes CO ₂ -equivalents | Tonnes CO ₂ -equivalents |
| Basic materials | 25,884,091 | 25,558,317 | 3,176,961,413 |
| Consumer goods | 4,752,213 | 4,521,544 | 456,633,469 |
| Consumer services | 8,615,816 | 6,337,238 | 857,014,193 |
| Financials | 2,160,439 | 2,011,901 | 245,109,687 |
| Health care | 1,048,314 | 974,321 | 73,882,887 |
| Industrials | 21,130,407 | 20,710,271 | 1,954,788,054 |
| Oil and gas | 19,861,028 | 19,250,688 | 1,998,709,715 |
| Technology | 1,387,691 | 1,372,780 | 125,660,711 |
| Telecommunications | 709,454 | 757,344 | 89,353,548 |
| Utilities | 21,891,067 | 25,760,999 | 4,985,354,670 |
| Total | 107,440,520 | 107,255,402 | 13,963,468,347 |

Emissions by market value in different sectors

Scope 1 and 2, weighted by market value of fund holdings Equity portfolio, reference index and FTSE All Cap

| | Equity portfolio | Reference index | FTSE All Cap |
|--------------------|---|---|---|
| Sector | Tonnes CO ₂ equivalents per million dollars invested | Tonnes CO ₂ equivalents per million dollars invested | Tonnes CO ₂ equivalents per million dollars invested |
| Basic materials | 778 | 837 | 856 |
| Consumer goods | 62 | 59 | 57 |
| Consumer services | 116 | 94 | 94 |
| Financials | 14 | 14 | 14 |
| Health care | 14 | 13 | 13 |
| Industrials | 254 | 251 | 233 |
| Oil and gas | 533 | 485 | 485 |
| Technology | 17 | 17 | 17 |
| Telecommunications | 38 | 39 | 39 |
| Utilities | 1,210 | 1,394 | 1,931 |
| Weighted total | 164 | 170 | 197 |

¹ Does not take into account companies' different capital structure (debt-to-equity ratio)

Return on environmental mandates

| | Last 12 months | Last 5 years | Since 01.01.2010 |
|-------------------------------|----------------|--------------|---------------------|
| Environmental equity mandates | -8,3 | 5,9 | 4,5 |
| FTSE Global All Cap | -7.3 | 7.0 | 9.2 |

Environmental investments

Environmental mandates

| Category | Number of companies | Total ¹ Bn. kroner |
|---|---------------------|----------------------------------|
| Low-emission energy and alternative fuels | 13 | 16 |
| Clean energy and efficiency technology | 41 | 15 |
| Natural resource management | 23 | 12 |
| Total equity | 77 | 43 |
| Green bonds | | 13 |
| Total | | 57 |

¹ Total includes cash. Total is 57 due to rounding.

Top five holdings in environmental portfolio

Investments in environmental technology



Low-emission energy and alternative fuels



Clean energy and efficiency technology



Natural resource management

Iberdrola SA
NextEra Energy Inc
Sempra Energy
Linde Plc
National Grid Plc

Keyence Corp
Daikin Industries Ltd
Thermo Fisher Scientific Inc
Legrand SA
PTC Inc

Waste Connections Inc DS Smith Plc Xylem Inc/NY LKQ Corp Koninklijke DSM NV

Ethical decisions in 2018

Decisions made public by the executive board in 2018

| Category | Criterion | Number | Company |
|-------------|--|--------|--|
| Exclusion | Coal | 2 | PacifiCorp, Tri-State Generation and Transmission Association |
| | Severe environmental damage / Human rights violations | 4 | Evergreen Marine Corp Taiwan Ltd, Korea Line Corp, Precious Shipping Plc, Thoresen Thai Agencies Plc |
| | Gross corruption | 1 | JBS SA |
| | Production of specific weapon types | 4 | AECOM, BAE Systems Plc, Fluor Corp, Huntington Ingalls Industries Inc |
| | Human rights violations | 2 | Luthai Textile Co Ltd, Atal SA/Poland |
| Observation | Coal | 2 | Berkshire Hathaway Energy Co, MidAmerican Energy Co |
| | Severe environmental damage / Human rights violations | 1 | Pan Ocean Co Ltd |
| | Human rights violations | 1 | Nien Hsing Textile Co Ltd |
| Revoked | Other particularly serious violations of fundamental ethical norms | 2 | Kosmos Energy, Cairn Energy |



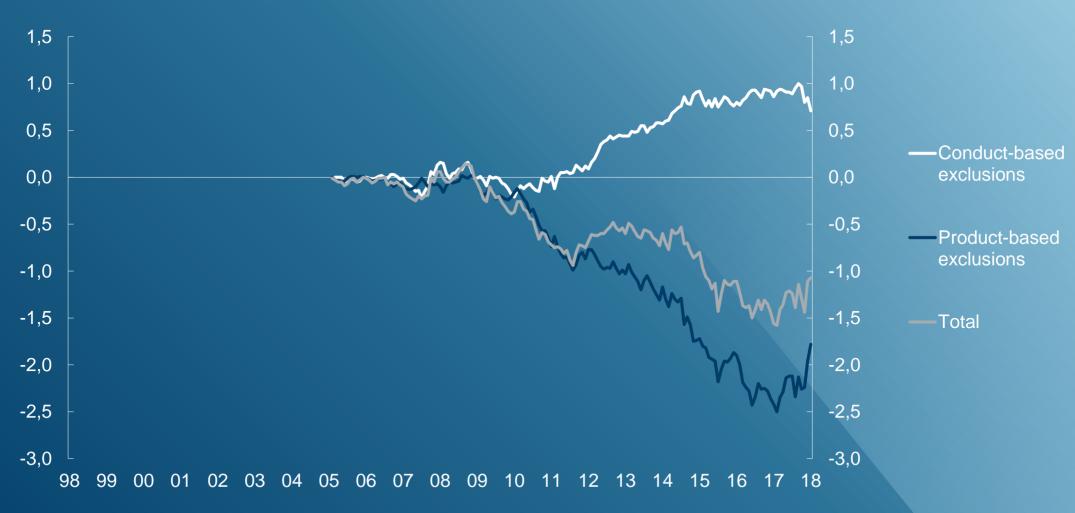
Exclusion and obervation as at 31.12.2018

Ethical reasons

| Issue | Criterion | Number of companies | Market value bn. kroner* |
|---------------|--|---------------------|--------------------------------|
| Product-based | Production of tobacco | 18 | 47 |
| exclusions | Production of specific weapon types | 19 | 63 |
| CACIUSIONS | Thermal coal mining or coal-based power production | 68 | 32 |
| | Human rights violations | 5 | 13 |
| | Severe environmental damage | 17 | 27 |
| Conduct-based | Contributions to climate change | 0 | 0 |
| exclusions | Gross corruption | 2 | 1 |
| | Other particularly serious violations of fundamental ethical norms | 3 | 3 |
| | Serious violations of the rights of individuals in war or conflict | 2 | 0 |
| | Serious environmental damage/ breach of human rights | 4 | 0 |
| | Human rights violations | 3 | |
| | Severe environmental damage | 1 | |
| Observation | Severe environmental damage/ Human rights violations | 1 | |
| | Gross corruption | 3 | |
| | Thermal coal mining or coal-based power production | 14 | |
| Total | | 152 | 186 |

How exclusions affect performance

Equities. Percentage points.



How divestments affect performance

Risk-based divestments. Equities. Percentage points



Risk-based divestments

Unacceptable risk related to our expectations

Environmental



45

Water

Mining Water pollution



3

Ocean
Water pollution

Seafood industry



82

CO₂ emissions

Mining Cement Coal Oil sand



60

Deforestation

Mining
Palm oil
Paper production

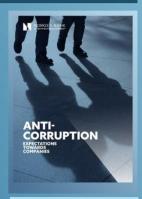
Social



19

Human rights

Mining
Construction
Seafood industry



22

Anticorruption

Mining
Other corruption
cases

Risk-based divestments in 2018

| Expectations | Theme | 2018 |
|-----------------|--------------------------------------|------|
| | Palm oil production | 2 |
| | Rubber production | 1 |
| Climate change | Coal based power production | 10 |
| | Coal extraction for power production | 1 |
| | CO ₂ -intensity | 1 |
| Anti-corruption | Anti-corruption | 9 |
| | | |
| Human rights | Human rights | 4 |
| Other | Tobacco related | 2 |
| Total | | 30 |

Risk-based divestments

